

TEP Exchange Group PLC

Website investor information (which is disclosed for the purposes of Rule 26 of the Alternative Investment Market Rules for Companies)

Updated on the: 13th August 2008

DESCRIPTION OF BUSINESS

The principal activity of the Group is the marketing and promotion of with profit endowment policies on-line utilising its proprietary electronic trading platform known as The TEP Exchange.

DIRECTORS

- **George Kynoch (Non-Executive Chairman)**, aged 61, has over 30 years' experience in industry and was Chief Executive of G & G Kynoch plc (the predecessor of Kynoch Group plc, now called Bioquell PLC, the Officially Listed designer and manufacturer of healthcare equipment for use in contamination control). He was Grampian Industrialist of the Year in 1988 and received the Highland Business Award. Mr Kynoch was the Scottish Office Industry and Local Government Minister from 1995 to 1997, while serving as a Member of Parliament for Kincardine and Deeside between 1992 and 1997. He is chairman of OCZ Technology Group, Inc., ToLuna Plc and Mercury Group plc and a non-executive director of Talent Group plc, all of which are admitted to trading on AIM.
- **Paul Sands (Managing Director)**, aged 64, has 20 years' experience in the UK Life Assurance and Financial Services market. He is Chief Executive of Portfolio Design Group (the parent company of Surrenda-link Limited), which he established in 1990 and under his direction Surrenda-link Limited has grown to a position of considerable prominence in the market for traded endowment policies (TEPs). Mr Sands is a director of various TEP related funds, designed and created by Surrenda-link Limited, and is a former Chairman of the Association of Policy Market Makers (APMM). Mr Sands has also recently been appointed as a non-executive director to Smart Move Pensions plc.
- **Abraham Weitz (Non-Executive Director)**, aged 43, has many years of experience in the property industry, having joined Highdorn Co. Limited, a property management company, in early 1992. Mr Weitz has for some time had an interest in merging the new e-commerce ideas with more traditional business and is joint founder of the Company.
- **Moses Kraus (Non-Executive Director)**, aged 50, has been an active participant in the TEP market for several years. After finishing Rabbinical and Talmudic studies in 1980, Mr Kraus was a teacher in a religious school in Zurich between 1981 and 1985. In 1983 he trained as a life insurance salesman in his spare time, with Winterthur Insurance in Zurich, where he was first exposed to the endowment policy market. In 1984 he became a significant shareholder in Caruso AG, which was formed in 1983 to sell life insurance and associated products. It currently holds endowment policies with a value of

approximately CHF 200 million in its clients' portfolios. Mr Kraus' shareholding in Caruso AG has now reduced to less than 10 % and he has no executive role in that company. He moved from Switzerland to the United Kingdom in 1994 with residential status of "Person of Independent Means" which prevented him from working as an employee or engaging in business in the United Kingdom until he obtained indefinite residence in March 1999. He founded TEP Exchange Group PLC in November 1999.

- **David Roxburgh (Non-Executive Director)**, aged 44, a member of the Institute of Certified Public Accountants in Ireland and is Managing Director of the Fitzwilton Group of Companies. One of Fitzwilton's investments is a 36% shareholding in Portfolio Design Group (the parent company of Surrenda-link Limited). The business of Portfolio Design Group includes the purchase, sale and valuation of secondary life policies, the valuation and procurement of US traded senior life interest policies and investment adviser on specialist investment products. Outside of the Fitzwilton Group, Mr. Roxburgh is a Non-Executive Director of Waterford Crystal Limited (the world renowned luxury branded company).

RESPONSIBILITIES OF DIRECTORS

Paul Sands and David Roxburgh undertake managing director and finance director roles respectively. George Kynoch, Moses Kraus and Abraham Weitz are non-executive directors. George Kynoch is the Chairman of the Board of Directors.

There is one directors committee i.e. the audit sub committee of the board whose members are George Kynoch, Moses Kraus and David Roxburgh. The duties of the audit committee include reviewing, in draft form, the Company's annual and half-yearly report and accounts and providing advice to the Board.

COUNTRY OF INCORPORATION AND MAIN COUNTRY OF OPERATION

Incorporated in England and the main country of operation is in the United Kingdom.

MEMORANDUM AND ARTICLES OF ASSOCIATION

[Incorporation](#)

THE NUMBER OF AIM SECURITIES IN ISSUE AND THE PERCENTAGE THAT IS NOT IN PUBLIC HANDS AND THE IDENTITY AND PERCENTAGE HOLDINGS OF SIGNIFICANT SHAREHOLDERS

The number of shares in issue total 399,999,999. The percentage not in public hands is 75.94%. The identity and percentage holdings of significant shareholders are:

<http://www.tepexchange.com/regulatorynews/regulatorynews.asp>

1. Surrenda-link Limited	193,032,798	48.26%
2. Strategic German Investments Ltd	40,000,000	10.00%
3. Mr. Urs Kranz	18,909,698	4.73%
4. Mr. Zwi Holles, Transcontex AG	18,602,858	4.65%
5. Close Horizons Limited	20,833,333	9.21%

RESTRICTIONS ON TRANSFER OF AIM SECURITIES

There are no restrictions on the transfer of securities.

MOST RECENT ANNUAL REPORT AND ANY HALF YEARLY OR SIMILAR REPORTS PUBLISHED SINCE THE LAST ANNUAL REPORT
[Investor Relations](#)

ALL NOTIFICATIONS MADE IN THE PREVIOUS TWELVE MONTHS
[Regulatory News](#)

PROSPECTUS, ADMISSION DOCUMENT, CIRCULAR OR SIMILAR SHAREHOLDER DOCUMENT PUBLISHED WITHIN THE LAST TWELVE MONTHS.

[Incorporation](#)

DETAILS OF NOMINATED AND OTHER ADVISERS

Nominated adviser and broker

John East & Partners Limited, 10 Finsbury Square, London EC2A 1AD
(Telephone number: 020 7628 2200. Email address: info@johneastpartners.com).

Legal advisers

Nabarro Nathanson, Lacon House, Theobald's Road, London WC1X 8RW
(Telephone number: 020 7524 6000)

Registrars

Capita IRG plc, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU

Auditors

BDO Stoy Hayward LLP, 8 Baker Street, London W1U 3LL